



November 2022

Dear Valued Customer,

I am pleased to announce our **Early Buy Order Program** for the 2023 season. This program is designed to allow you the advantage of ordering what you need, getting the stock early, and paying in the way which best fits your company's needs.

Since we offer such a broad line of **Vinyl, Wood, Ornamental and Chain Link Fence** and Gate Hardware along with a large offering of **Grip-Rite Fasteners, Tools, and Accessories**, you may easily select any mix (**with full box quantities**) of products you desire. **Post stiffeners/extrusions do not qualify for this program.** The products will ship at the discretion of Nationwide Industries by March 31, 2023, but we will attempt to accommodate any requests for approximate shipping dates, within the designated shipping period, given sufficient advance notice, and adequate inventory at the time of the request.

As stated in the details of our program, accounts participating in the Early Buy Order Program must be current at the time of order and shipment and have a credit line sufficient to cover the value of the order. We are excited to offer you this opportunity which we believe represents a true benefit to your company.

Enclosed is a sheet explaining the details of the Early Buy Order Program. If you would like to place an Early Buy Order, please be sure to clearly identify it as an "**Early Buy Order.**" Orders may be faxed to (866) 988-3465 or emailed to info@nationwideindustries.com. Early Buy Orders must be placed no later than **Friday, December 30, 2022.**

Please note, the 2023 order will be at current pricing and then the Early Buy Order discount is taken upon payment. If you did not place an Early Buy Order in 2022 and wish to this year, please contact your **salesperson** for associated parameters.

If you have any questions about our program, please call your regional salesperson, our customer service department, or any of us at Nationwide Industries. We are glad to discuss how we can help you with your business.

Thank you for your consideration. We hope you have a great year.

Sincerely,

A handwritten signature in cursive script that reads "Eric Johnson".

Eric Johnson
Vice President of Sales



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2023 EARLY BUY ORDER PROGRAM DETAILS

The following details the Nationwide Industries Early Buy Order Program:

1. Payment terms for your early buy order will be:
 - a. 9% payment discount for **payment at the time of order**.
 - b. 5% payment discount if paid by May 5, 2023.
 - c. Full Payment due on May 19, 2023.
 - d. Add 5 Boxes of Specialty Hinges or Latches, and receive an extra 5% off entire order. [Click here](#) or view pages 6-9 of our 2022 catalog for qualifying products.
 - e. All discounts are based on your price lists in effect at the time of placing the early order.
2. **This program is valid for all standard catalog items in our Vinyl, Wood, Chain Link and Ornamental product families and the Grip-Rite family of products.**
3. **Post stiffeners/extrusions do not qualify for this program.**
4. We must receive your order no later than December 30, 2022.
5. The minimum order amount is \$5,000.
6. Freight is paid by Nationwide Industries.
7. All orders will ship at the **discretion** of Nationwide Industries between February 13 - March 31, 2023.
8. You will be informed of the estimated ship date approximately one week in advance. Requests for alternate ship dates can be made, and we will do our best to accommodate requests; however we cannot guarantee request dates.
9. All items on an order must ship together.
10. All orders are subject to Nationwide Industries credit approval, and your account must be current at time of order and shipment.
11. One order per ship-to location will be accepted.
12. Please send your order to our Customer Service team using our toll free fax 866-988-3465 or email to: info@nationwideindustries.com and clearly mark your order as an "Early Buy Order".
13. **Credit cards may only be used on Prepaid orders, at the time of order, and with the added fee of 2.5% for MasterCard, Visa or Discover or 3% for American Express.**
14. All orders are subject to review prior to acceptance.

We are looking forward to working with you next year, and hope you will find this offer to be of value to your business. We stand ready to service all your fence and gate hardware needs with the broadest line of products and quickest shipping in the industry.

Thank you for your valued business, and all the best in 2023!